PHILIP MORRIS U.S.A. INTER-OFFICE CORRESPONDENCE
120 PARK AVENUE, NEW YORK, N.Y. 10017

TO: Claire Iwatsu DATE: March 30, 1992

FROM: Debbie Smith DS

SUBJECT: Parliament Lighters REVISED

This is confirming our conversation on March 27 regarding the round lighter and the revised pricing for 230,000 lighters is as follows:

Round lighter
- $7.145 made in Japan (as per sample)
- $4.55-5.12 (made in Korea)
- 180 days for delivery to contract packager
  (90 days for molds, 60 days for manufacturing, and 30 days on the ocean)
- The made in Korea version can be changed slightly to more closely resemble the Maglite design.

Please advise if there is interest in pursuing this lighter for a 1993 promotion.

Thank you.

/ds

cc:

C. Arana
F. Goehl
N. Parmet

3-30-01

Claire - please keep

CA

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Source: https://www.industrydocuments.ucsf.edu/docs/qqyn0004